

8200 for Startups by EISP Online Business Tour October 18th-21th 2020

8200 EISP is pleased to announce a virtual business tour for early and growth-stage companies

Nine selected startups will have the opportunity to present to top venture capital firms and potential enterprise customers. These startups have already reached the revenue stage, or have demonstrated momentum toward revenue, and are looking to continue to grow and scale their businesses. The main goal of the tour is to help these startups in their mission to penetrate global markets, strengthen their presence and scale-up.

Who are we?

8200 EISP was founded in 2011 by the 8200 (the Israeli equivalent to NSA) Alumni Association, as the first startup accelerator in Israel. Our vision is to harness the vast potential of 8200 alumni in order to empower start-ups and to foster entrepreneurship and innovation in Israel. This year, the delegation is a collaboration of 8200EISP with the fellow 8200 accelerators: Impact - accelerating ventures that solve social problems through technology, and Hybrid - accelerating early-stage Arab-led startups.

We are a non-profit organization driven by our immensely successful network and geared up to provide startups with the best tools in their journey to success. We have a proven record – The program won the award for best accelerator program in Israel for 2019. We support 152 startups, raising over \$700M collectively, and employing over 600 people in Israel and overseas. 5 of our startup alumni have been acquired by market leaders e.g. CheckPoint, Rakuten, Microsoft and Nokia.

Join us for this upcoming tour and explore the different ways you can take part!

Our partners:



In collaboration with:



Contact Us:
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Lee Kappon, Suridata
Suridata.ai enables organizations to gain visibility and obtain control over their sensitive data across the organization, using autonomous learning. The autonomous learning is our NLP engine, that can be trained to recognize the organization's sensitive business and private data. Using Suridata's solution, the organization can effectively protect its sensitive data and easily comply with privacy regulations.

SURIDATA.AI

Raised: \$500K
Vertical: Enterprise security, AI, Privacy
Looking for: Introduction to potential customers (enterprises in any vertical) and Seed VCs.
Notable customers: Deloitte, Harel Insurance, Sapiens

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Nimrod Barel, SpecterX
SpecterX is a data-centric platform for organizations seeking to enable broad, scalable and secure data collaboration. With SpecterX, organizations can work and collaborate with external entities, using sensitive data outside their perimeter, where it's most vulnerable today. SpecterX's unique technology allows continuous and persistent control of data regardless of where the data resides or where it travels - in a seamless, secure, and compliant manner. Using SpecterX, IT and Security teams can increase both security and productivity of collaboration between organizations and across platforms. Your Data. Your Rules. Everywhere.

SPECTERX

Your Data. Your Rules.

Raised: \$1.5M
Vertical: Insurance, Legal, Finance, Manufacturing, Sensitive & Secure Collaboration
Looking for: Meeting key experts and CIOs in enterprise organizations with a need to extend their digital supply chain, Introduction to top-tier VCs
Notable customers: Public IT integrator, Insurance corporate, Leading automotive organization, Data protection vendor, Public stock exchange
Investors: A family office based in the EU

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Zeev Efrat, Cybord

Cybord develops quality inspection software that identifies counterfeit, damaged, and tampered electronic components at product manufacturing time using AI computer vision and big data. Cybord's software integrates with manufacturing hardware, inspects each (100%) component during installation, and instructs the assembly equipment to discard unqualified parts. The solution produces higher quality products that are free of hardware-based cyber attacks.



Raised: 225K from angels, in a seed round of \$1.5M

Looking for: Industry 4.0 manufacturers of high-end reliability electronics products in the defense, automotive, medical.

Notable customers: Flex, Mellanox, Miele, Might-net, Schneider, Elbit (POC stage)

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Miri Berger, 6Degrees

6Degrees has developed a motion-based wearable AI, MyMove, to enable people with hand-related disabilities to access and control smart devices (phone, computer, etc.). MyMove, adapts to personal motion, and predicts user intent. Connects via Bluetooth, no set-up nor software required. The slick design and seamless operation system is shifting away from complex and cumbersome solutions designed for severely paralyzed individuals. When connected with 6Degrees backend analytics, MyMove preforms as a therapeutic telerehabilitation device that monitors and encourages self-physiotherapy.

Raised: 950K

Vertical: Embedded AI, Rehabilitation, Assistive Technology, Telehealth, Impact.

Looking for: strategic investors and partners with interest and connection to the assistive technology and healthcare fields. Establish distributors from these areas as well.

Investors: Iceland Venture Studio, Sarona Ventures, Bonale Foundation, Michal Tsarfati-Efrat

Notable customer: Sheba Medical Center, Tel Aviv Municipality

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Firas Matar, Shield34

Shield34 is an AI based test automation platform, that upgrades customer's automated tests to support proper DevOps/Agile methodologies. Shield34 is the only solution that integrates automatically with customer's existing tests, so customers won't have to re-create their existing tests from scratch, learn new technologies and lose the huge open source community. Using AI algorithms, Shield34 enables writing maintenance free automated tests x5 faster, reduces test automation false positive results to less than 1%, pin points the root cause of every failed test, provides a deep reporting dashboard and uncovers



problematic trends to enable fixing them before causing production damages.

Raised: \$1.5M

Vertical: DevOps, Enterprise software

Looking for: Seed investors and customers (companies who have a core business in a web application)

Notable Customers: ForeScout, Via, Microsoft, and Mercedes

Investors: Galil Software and IIA

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Omer Brookstein, SyncPro

SyncPro develops CloudOS – a multi-vendor, multi-tenant IT-Ops SaaS platform for deploying, managing, and monitoring collaboration spaces and devices. Organizations today are more dependent on their corporate communications platforms than ever before, and as a result, those systems are increasingly vital for business. As the boundaries of where we work and collaborate expand beyond the physical office, and the number of collaboration IoT devices grows at an exponential pace, the challenge of managing and monitoring these systems is becoming more complex than ever before.



SyncPro's CloudOS enables IT teams to easily manage and monitor all their collaboration spaces and devices, across their traditional offices, and everywhere else.

Raised: \$200K

Vertical: Enterprise Software, IoT, Collaboration, Modern Workplace

Looking for: SMBs and enterprises, top-tier investors, strategic partners

Notable Customers: Applied Materials, Monday.com

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Amit Gilboa, PRiiMO

PRiiMO develops an AI-powered data-fusion digital platform that empowers physicians to decide on the best personalized cancer treatment for each of their patients based on real-world evidence, while allowing patients to take an active role in designing their own treatment pathway. Prostate cancer is our first vertical.



CMO: Prof Phillip Stricker
Raised: \$2M USD
Vertical: Digital Health, Precision Medicine
Investors: Qure Ventures & Private Investors / Family Offices
Notable Customers: piloting in top 4 large private clinics in Australia. Commercial launch planned for January 2021.
Looking for: Strategic investors (Round A) in the field of health & digital health, top-tier VCs, family offices and private investors; Build partnerships with US key stakeholders, including top urologists and prostate cancer experts (e.g. Head of Urology Departments) both in top hospitals and large private clinics, IT decision makers in leading hospitals and medical institutions, EMR professionals and policy makers (who deal with oncology reimbursement models).

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Max Simonovsky, Soapy

Soapy has reinvented hand hygiene by developing a first of its kind Hygiene Micro-Station, powered by IoT, and computer vision, we turn hand-hygiene into data. Hand wash never was easier, accurate and compliant as it is today.



Raised: \$3M (currently raising \$8M)
Vertical: Industry 4.0, HealthCare, ML, Hygiene, Cleantech, FoodTech, Aging 2.0
Looking for: Investors and Customers (Healthcare, Food Production, Food Service, Schools, ElderyCare).
Notable Customers: Strauss, Advanta, BuenDeRonde.
Notable Partnerships: Xellent Holdings
Lead investor: Altair capital

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Orit Balicer Tsur, Overall

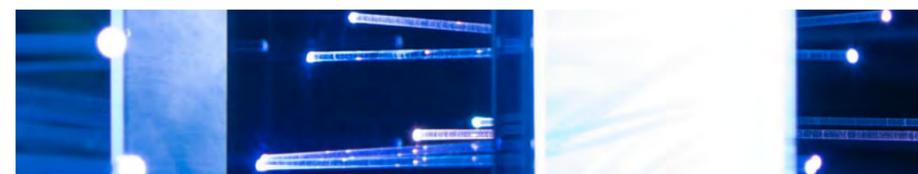
Overall is the operating system for the on-demand economy. Overall's platform allows businesses, retailers and brands to seamlessly distribute work by employing flexible, re-skilled workforce on demand. Overall is an end-to-end solution, allowing the business to offer any type of value-added service while giving frictionless, delightful experience to the business' customers.



OVERALL

Funding: Bootstrap
Vertical: Future of Work
Looking for: Intros to large retailers and brands, top tier VCs, and potential partners targeted at blue-collar workers.

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